



City of Mansfield, Ohio Finance Report

As of March 31, 2025

Submitted by: Kelly Blankenship, Finance Director and Scott Arnett, Assistant Finance Director

Table of Contents

Executive Summary	3
Favorable Budget Variances	3
Unfavorable Budget Variances	3
Economic Environment	4
Local Employment.....	4
State Considerations.....	5
Federal Considerations.....	6
Major Fund Analysis	7
General Fund.....	7
Safety Services Fund	10
Water Fund and Sewer Fund.....	11
Comparative Statements	12
Income Tax Revenue	23
Cash and Investment Analysis	27



Executive Summary

This report provides an overview of the City of Mansfield's financial condition through the first quarter of the fiscal year, i.e. March 31, 2025. Included in this report are economic information, budgetary analyses for revenue and expenditures, and overall financial performance. With one quarter being completed, 25% is the benchmark for financial comparisons (assuming proportional receipts and spending).

Revenue collections for the major funds (General, Safety, and Enterprise funds) are showing the reason that we estimate revenues conservatively. They are slightly below projections at this point in the year by 1-2%. We will watch diligently over the coming months and decide by mid-year whether an adjustment needs to be made to the budget to protect against overspending.

Expenditures for the major funds are all below the benchmark. When encumbrances are considered, the Safety Fund is 27% spent and encumbered; however, this is no cause for concern as the funds encumbered span the balance of the year and are for recurring charges that were planned.

Favorable Budget Variances

In terms of revenue, we are receiving higher than expected Fees, Licenses and Permits, Court Costs, and Income Tax Penalties, and Interest from Investments. Although these categories are showing increased receipts as compared to budgeted amounts, they do not represent a significant portion of the General Fund revenue. Indeed, when reviewing the fund totals, there are no funds with favorable budget variances with regard to revenue.

In terms of expenditures, all departments in the General Fund, Safety Fund, Water Fund, Sewer Fund, and Airport are all below the benchmark for the first quarter when reviewing grand totals.

Unfavorable Budget Variances

The local taxes category of General Fund revenue is at 21% received. While this is partially due to the timing of real estate taxes, the income tax revenue is falling short of budgeted amounts. At the end of the first quarter we have received only 24% of the estimated income tax. This shortage reverberates through the other funds that rely on this income: Safety Services, Parks and Recreation, Demolitions, Street Lighting, and the newly created Water Main Replacement Fund, which is currently at 22% of estimated revenue. Revenue in the enterprise funds is also below the estimated amounts for 2025. Water is 23% of the budget and Sewer is at 24%.

While departments and funds are not overspent at this point in time, many have obligated their budgets into the 70% - 90% of the classification. This is likely because past practice was to issue large blanket purchase orders at the beginning of the year to prevent situations where orders are made without first encumbering the funds; however, it can also hinder flexibility when funds are obligated unnecessarily.

Finance is reviewing all processes and policies in light of the new Enterprise Resource Planning software implementation taking place during this year. We are currently scheduled to go live in 2026 and will be offering many opportunities for training as the process evolves.

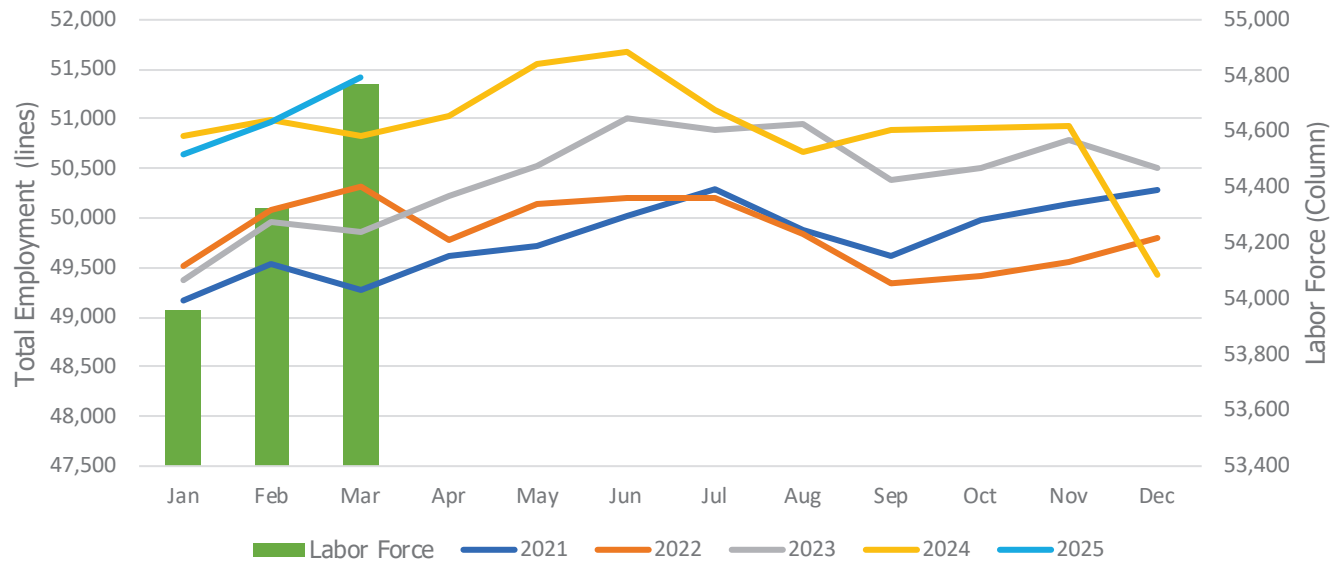
Economic Environment

The major economic indicators are outlined below. They are used to gauge the overall health of the economy. These indicators are closely monitored as they can influence revenue collection levels and inform resource allocation decisions.

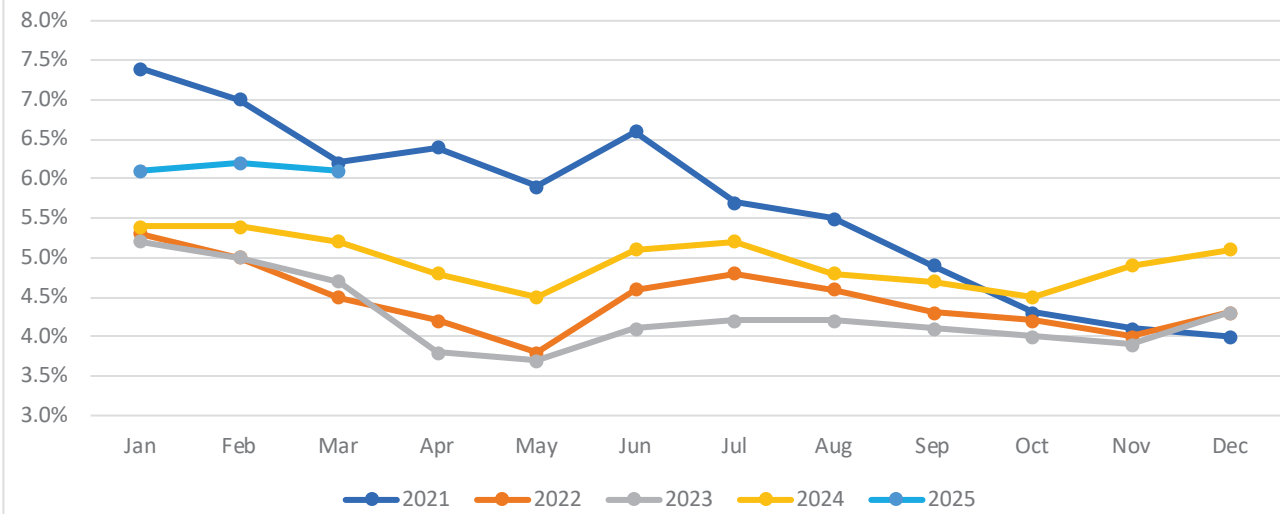
Local Employment

The Total Employment for the Mansfield Metropolitan Area for the first three months of the year grew, but not at the same pace as the labor force, resulting in a higher level of unemployment. Unemployment in Mansfield is higher than the previous three years and is very close to the post-pandemic levels of 2021. Employment data is taken from the Bureau of Labor Statistics for the charts in this section.

Comparison of 2025 Labor Force to Historic Total Employment

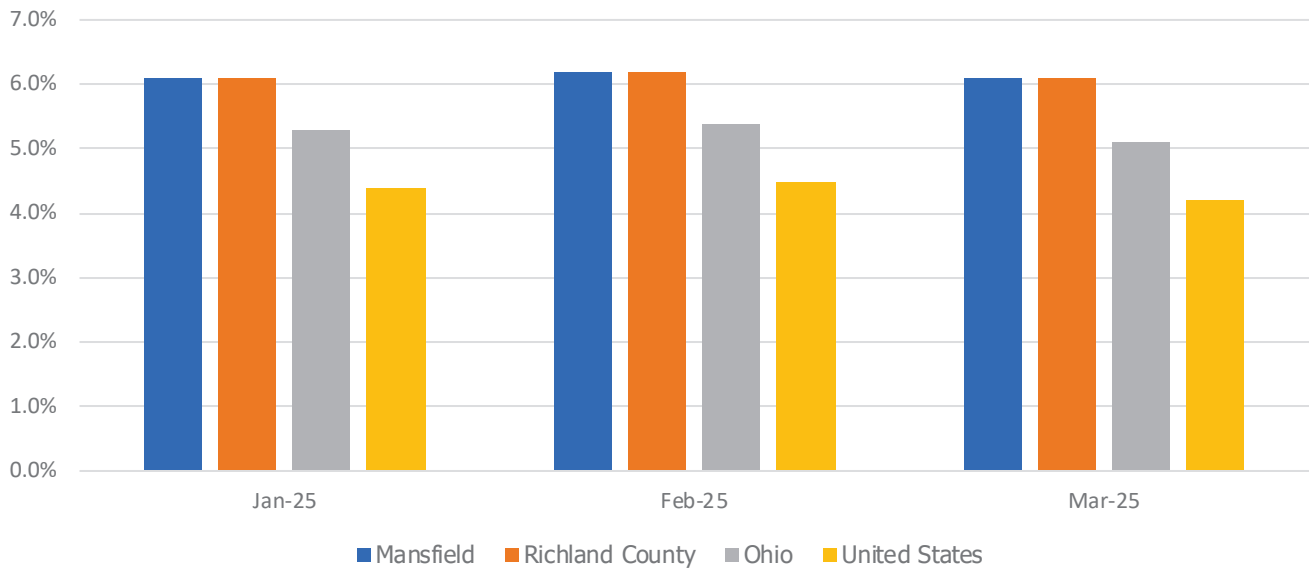


Mansfield Area Unemployment Rate



Below is the comparison of local unemployment rates to those of the county, state, and nation.

Unemployment Rate Comparison



State Considerations

The 136th General Assembly is considering several items that would impact local government. The Ohio Municipal League (OML) presented testimony on House Bill 96, the state’s operating budget bill, regarding an increase to the Local Government Fund, cannabis tax distributions, brownfield and demolition funding, modernized zoning grants, and more. Specifically, they asked the legislature to increase the Local Government Fund distribution to 2.5% of the state’s general revenue. It once was 3.68% and now is at 1.7%. Governor DeWine proposed an additional .05% to bring the level to 1.75%, but more can and should be done for localities. OML also lobbied the House Finance Committee to honor the tax distributions on cannabis sales to host communities as passed by Issue 2 of 2023, which provided them with 36% of the overall 10% tax on marijuana to address the strain on localities from an increase in safety services. That tax distribution was seen as an incentive to allow dispensaries in communities where voters supported the issue and may now be withdrawn by the current state budget. The current budget lacks significant funding for Brownfield remediation so the league has asked the state to allow \$150 million to be allocated for this purpose and for the state to consider a permanent funding source in the future. OML requested that the state to include grants to modernize and update zoning requirements to drive development and spur innovation. Hearings on the bill will continue with a tentative vote scheduled for June 12.

The Senate Local Government Committee heard opponent testimony from OML on Senate Bill 104, preemption legislations that seeks prohibitions on the local regulation of short-term rentals. Mansfield has been considering short-term rental registrations and taxation in the same format as hotels. What the state is considering will inhibit communities from determining or limit the number of and location of short-term rentals such as VRBO and Airbnb. We know these rentals exist and they are not paying occupancy taxes like other vacation rental options.

Both the Senate and the House introduced legislation to amend the tax distribution to host communities for cannabis-related sales. Senate Bill 56 and House Bill 160 have differing views on the subject. The House bill includes provisions related to hemp products, expunges past convictions, and seeks to lower the host community share from 36% to 20% of the excise tax. It also phases that tax out completely in

five years. The Senate bill removed the tax issue completely with the intent to address it in the state operating budget. In the state operating budget, the bill repeals allocations of the tax revenue for local governments that host adult marijuana dispensaries and reallocates it to various other programs and grants.

Mayor Perry and I attended OML Lobby Day at the state house where we met with our legislative representatives. We raised our concerns regarding the loss of the cannabis revenue among other items. We were told that the tax distribution was part of the Ohio Revised Code and therefore, subject to revision. In this period of declining revenue, the loss of additional new funds is a double blow.

Federal Considerations

Federal policy and national economic indicators drive investment decisions. At the beginning of the year, economists were anticipating two more .25% cuts by the Federal Reserve to the Federal Funds Rate. Their preferred inflationary gauge is Core PCE, or Personal Consumption Expenditures, because it excludes food and energy from the calculations. The desired target is 2% inflation year over year. That indicator is hovering above the target at 2.8% and experts are expecting it to remain between 2.8% and 2.5% throughout the year. At the most recent meeting of the Federal Reserve, they stated that they plan to cut the Fed Funds rate by .50% this year. However, at the end of March, the futures market was pricing in about .75% of cuts this year as a result of the continued inflation. For these reasons, as liquidity levels allow, we are continuing to purchase investment vehicles in the longer term to capture those higher rates for a longer period of time.

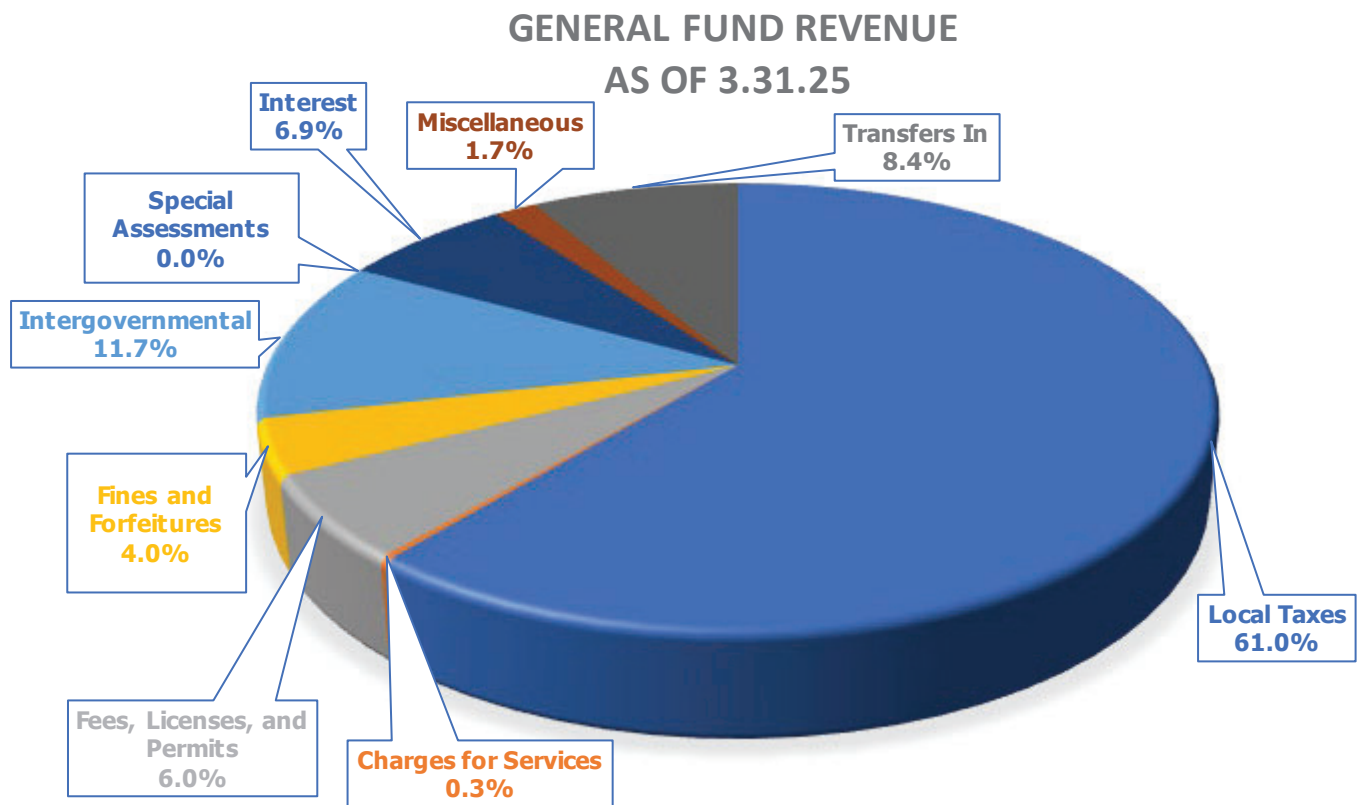
Also of local concern are Federal oversight agencies reviewing grant programs. We rely heavily on grants to help us leverage our funds and allow for various programs and infrastructure spending locally. Additionally, if other local charities who rely on federal grants and programs for funding are cut, that will affect our local unemployment and economic investment. We will continue to watch and report on significant changes.

Major Fund Analysis

This report focuses on the budget performance of major funds like the General Fund, Safety Fund, and the enterprise funds, or business-activity funds, such as Water, Sewer, and Airport Funds. These funds experience the most activity and are the most susceptible to fluctuations in revenue, especially income tax revenue.

General Fund

The pie chart below depicts the revenue received in the General Fund through the first quarter of 2025 by category, with the individual labels and amounts in the table.



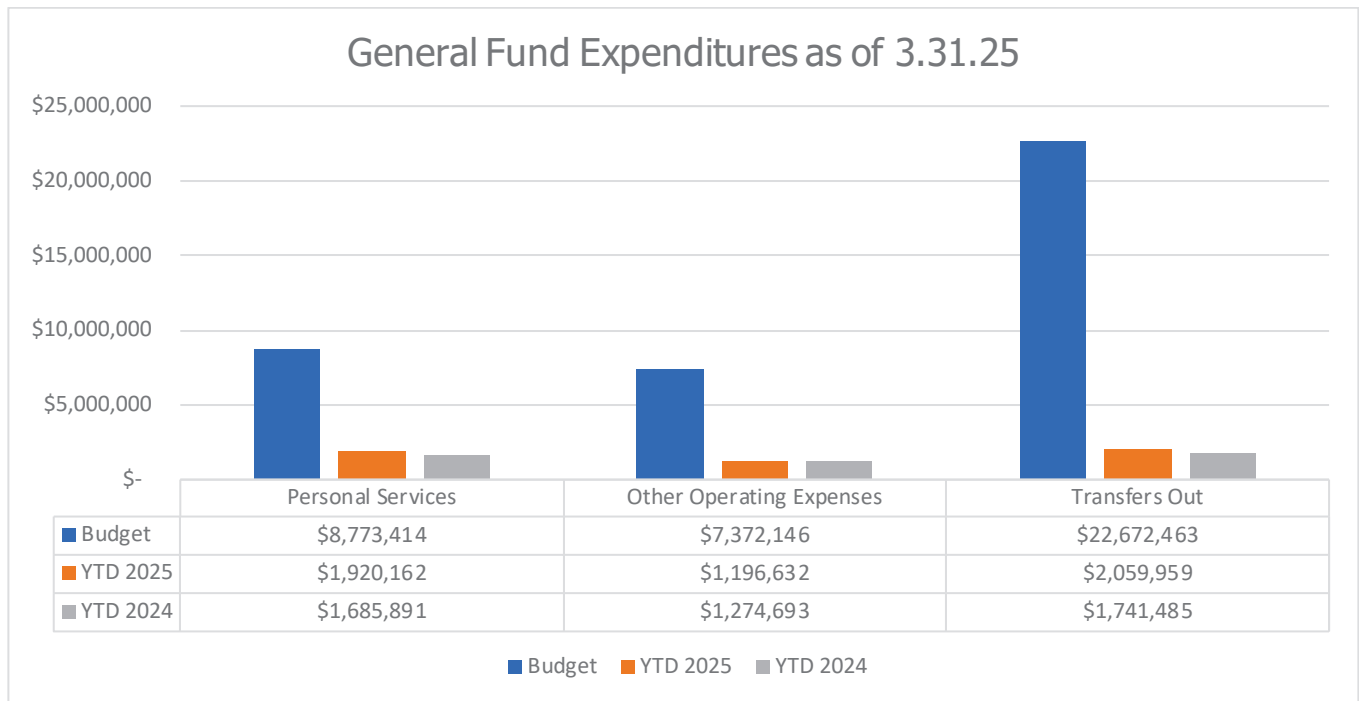
Local Taxes	\$ 4,410,923	Charge for Services	\$ 18,539	Fees, Licenses and Permits	\$ 433,939
Fines and Forfeitures	\$ 286,947	Intergovernmental	\$ 848,775	Special Assessments	\$ 258
Interest	\$ 501,887	Miscellaneous	\$ 120,960	Transfers In	\$ 609,677

The majority of General Fund revenue is derived from local taxes. In the first quarter, real estate taxes have not yet been received, so the local tax revenue is all from municipal income tax. At this point in the year, we would expect to have received 25% of our budgeted estimate; however, we have received only 24% at the end of March. When compared to 2024 at this point in time, we are down by 7% in income tax revenue in the General Fund.

Intergovernmental revenue is pass-through funds from the state for cigarette and liquor licenses, local government share of state general revenue, and the Richland County share of Municipal Court compensation. That category is 31% of the budgeted amount and 9% greater than last year.

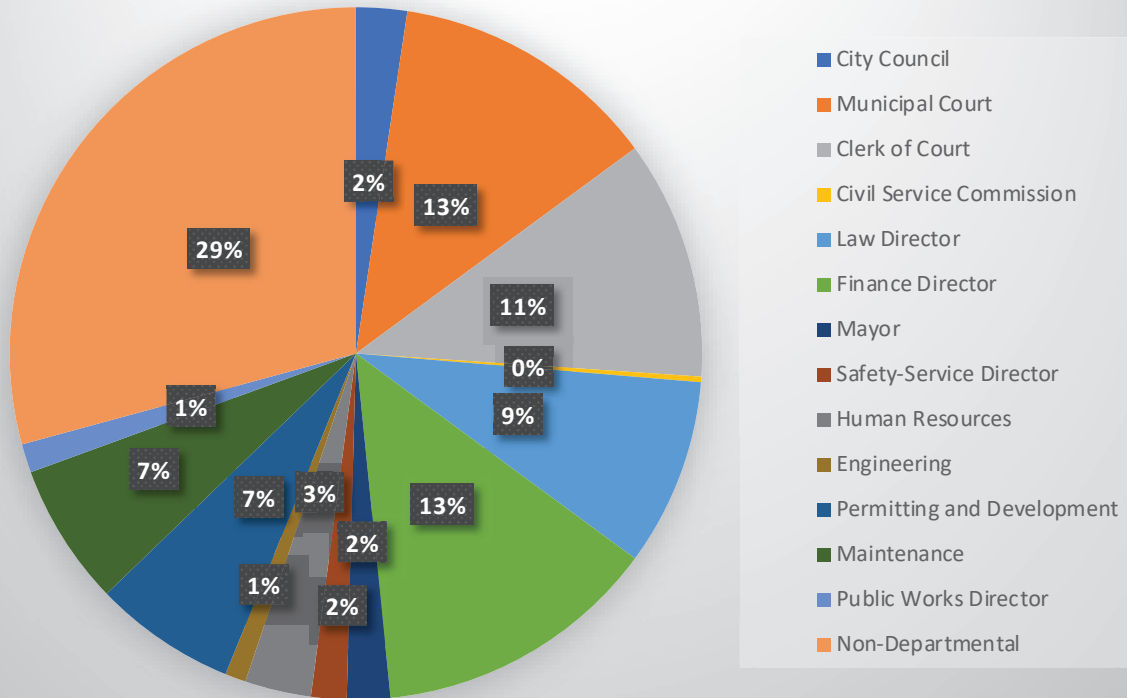
Interest income is 34% of the budgeted amount and 53% higher than this point last year. That’s due to the timing of maturities and coupon payments on investments. Fees, licenses and permits represent a significant portion of General Fund revenue and are registering 29% of the estimated amount but 6% less than last year. While we will watch the revenue with caution, it’s still too early to determine if corrective action is needed.

General Fund expenditures, without encumbrances, are only 13% of the budget so far, but they are 10% higher than last year’s amount. The graph below shows the General Fund expenses by category. Although it appears that Personal Services is not a high percentage for the General Fund, the majority of transfers out includes support to other funds to cover those personal services. Therefore, it’s a bit misleading. We have spent 22% of the budgeted personal services so far, and 14% more than the previous year.



The greatest expense category of the General Fund is in transferring out to other funds to support their activities. At the end of the first quarter, we have transferred only 9% of the budgeted amount, but 18% more than the previous year. Other operating expenses includes contractual services, supplies, utilities, capital outlay, and income tax refunds allocated to the General Fund. In this category we have spent 16% of the budget, but 6% less than last year.

General Fund Expenditures as of 3.31.25



DEPARTMENT	EXPENDITURES
City Council	\$ 74,058
Municipal Court	\$ 390,561
Clerk of Court	\$ 347,831
Civil Service Commission	\$ 8,084
Law Director	\$ 272,997
Finance Director	\$ 415,197
Mayor	\$ 62,922
Safety-Service Director	\$ 51,628
Human Resources	\$ 96,489
Engineering	\$ 30,304
Permitting and Development	\$ 207,054
Maintenance	\$ 206,751
Public Works Director	\$ 41,871
Non-Departmental	\$ 911,047

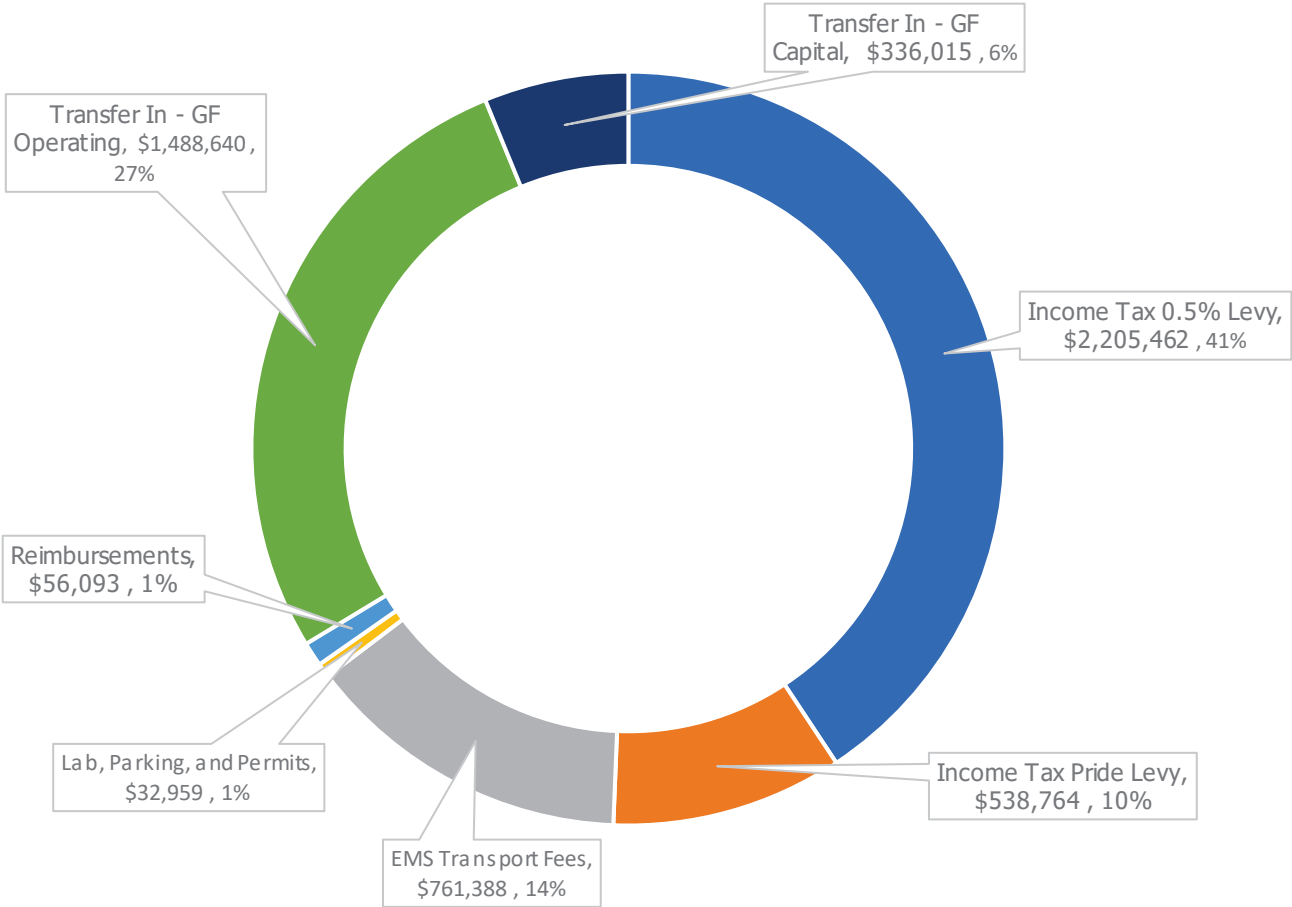
The pie graph above with the accompanying chart shows the breakdown of General Fund expenditures by department.

Transfers out to other funds are excluded. Non-departmental expenses include such charges as unemployment, auditor/treasurer fees, indigent burials, utilities, waste removal, prisoner housing, support for Downtown Mansfield, Inc. and Destination Mansfield, income tax refunds, and real estate taxes.

All departments have exercised good stewardship over their budgets and are below the benchmark for this quarter.

Safety Services Fund

Safety Services Fund Revenue as of 3.31.25

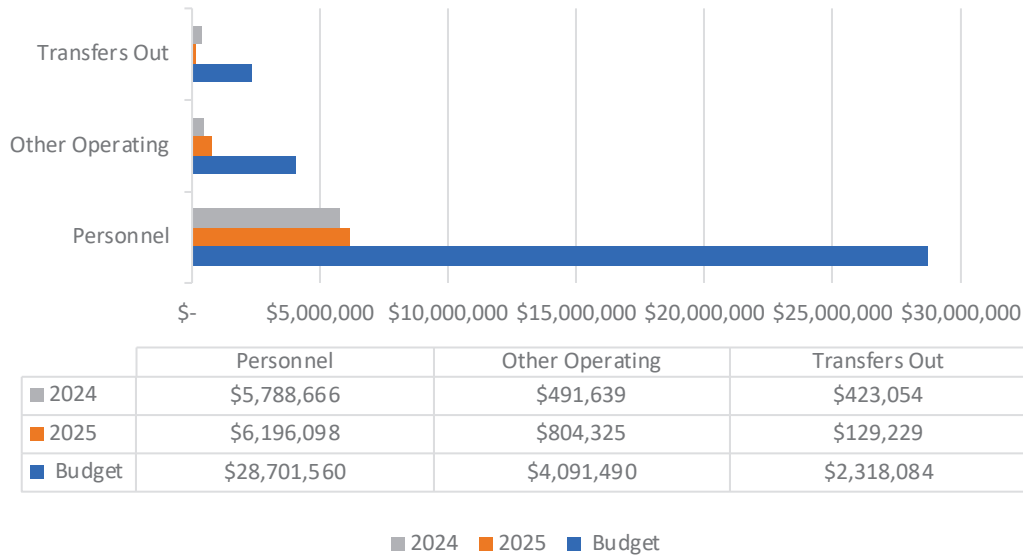


Safety Services Fund revenue by source is depicted in the graph above. As of this point, real estate taxes have not yet been received and are not represented. The major sources of funding for the safety forces is derived from the voted tax levies, which make up 51% of revenue, and support from the General Fund, which supplies 33% of the revenue.

When compared to budgeted amounts, the income taxes are at 24% of the estimate, while EMS transport fees are showing 30% of the budgeted revenue. The operating transfer from the General Fund will be used only as needed to balance the Safety Services Fund and so far, it's at 8% of the budgeted amount for the year. The capital portion of the General Fund transfer is at 81% of the budget.

As compared to 2024, the income taxes are 7% below receipts at the same point in time, while EMS transport fees are 8% higher. The General Fund support needed for regular operations at this time in the year is 11% higher than it was in 2024 and the capital transfer is 572% more or 6 times higher.

Safety Services Fund Expenditures as of 3.31.25



Expenditures in the Safety Services Fund are divided into personnel (salaries and benefits), other operating expenses (supplies, contractual services, and capital outlay), and transfers out. The Safety Services Fund makes transfers to the Debt Service Fund, Fire Capital Equipment Fund, Separation Fund, and the internal service funds (Information

Technology Fund, Repair Garage Fund, and Utility Collections Fund) for their share of the expenses incurred by these funds. Personnel is 22% of the budget and 7% higher than 2024. Other operating expenses are at 20% of the budgeted amount and 64% higher than last year. Transfers out are only 6% of the budget and 69% less than 2024 levels.

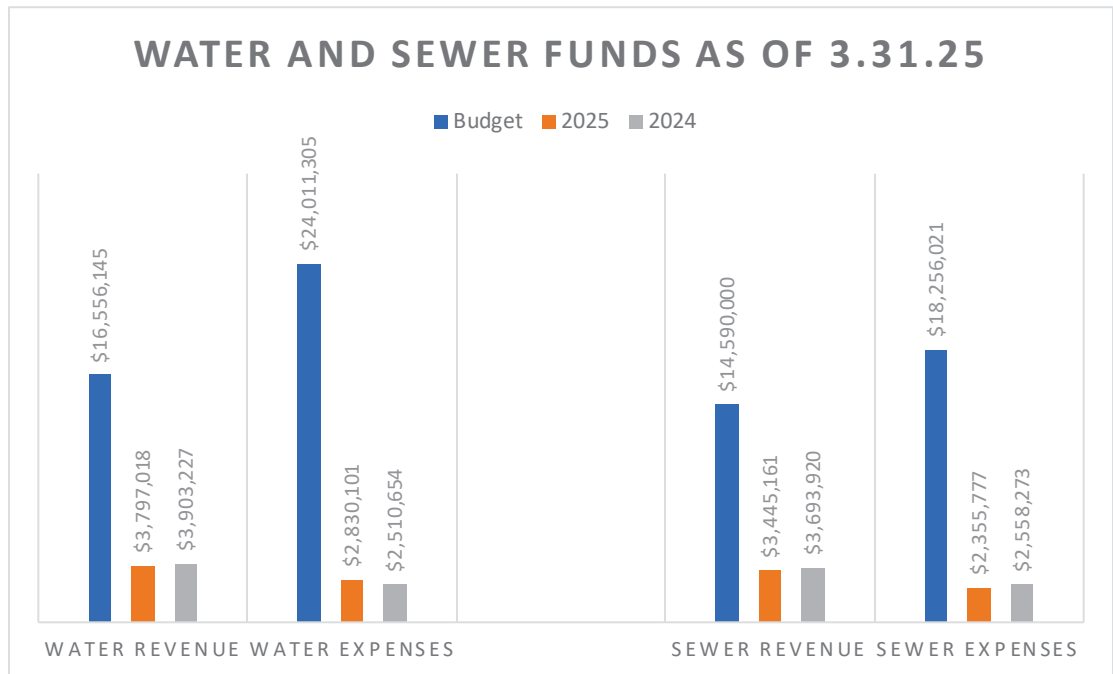
Water Fund and Sewer Fund

Revenue for the Water Fund and Sewer Fund is beginning the year slightly behind both the budget and this time a year ago. Water revenue is 23% of the budgeted amount and 3% less than the previous year.

Sewer revenue is at 24% of the budget and 7% less than last year's level. Commercial utility collections are driving the result so it may just be a timing issue.

Expenditures for the Water Fund and Sewer Fund are both below the benchmark for this time of the year with

Water at 12% of the budget and Sewer at 13% of the budgeted amount. When compared to 2024, Water is 13% higher and Sewer is 8% lower.



Comparative Statements

The following section provides comparative statements for each of the levy-supported funds and the city's enterprise funds. These statements report activity using some GAAP (Generally Accepted Accounting Principles) reclassifications, whereas the previous graphs and statistics reflect cash basis accounting.

Actual revenue and expenditures are compared to the amended budget, which is the final budget passed by City Council with all the adjustments that have been made to date. The activity through the first quarter of 2025 is compared to the same time frame of 2024.

In the General Fund Comparative Statement, transfers out consists of financial support to other funds. Transfers in are included with Charges for services in the Revenue section.

In the Comparative Statements for the remaining funds, transfers out consists of monies moved to the Separation Fund, Debt Service Fund, and the Grant Fund to support those funds' obligations.

For all funds shown, any required transfers to the internal service funds, i.e. Information Technology Fund, Repair Garage Fund, Utility Collections Fund, and Property and Liability Insurance Fund, have been reclassified as Contractual services.

*City of Mansfield, Ohio
General Fund Comparative Statement
For the Quarter Ended March 31, 2025*

	Budget vs Actual				Q1 2025 vs Q1 2024		
	Budgeted Amounts		Q1 Actual	% Budget	Q1 2024	Difference	% YoY
	Original	Q1					
Revenues:							
Real Estate Taxes	\$ 2,027,000	\$ 2,027,000	\$ -	0%	\$ -	\$ -	0%
Income Taxes	18,686,469	18,686,469	4,410,923	24%	4,766,061	(355,138)	-7%
Charges for services	2,605,853	2,605,853	628,216	24%	617,666	10,550	2%
Licenses, permits and fees	1,495,500	1,495,500	433,939	29%	462,238	(28,299)	-6%
Fines and forfeitures	985,000	985,000	286,947	29%	259,598	27,349	11%
Intergovernmental	2,734,000	2,734,000	848,775	31%	780,552	68,223	9%
Special assessments	40,000	40,000	257	1%	-	257	0%
Investment income	1,455,000	1,455,000	501,887	34%	328,685	173,202	53%
Other	72,000	72,000	120,960	168%	57,215	63,745	111%
Total revenues	30,100,822	30,100,822	7,231,904	24%	7,272,015	(40,111)	-1%
Expenditures:							
Personal services	5,741,302	5,741,302	1,248,529	22%	1,117,635	130,894	12%
Employee benefits	2,973,162	2,973,162	671,632	23%	568,256	103,376	18%
Contractual services	5,728,878	6,355,146	943,954	15%	1,022,985	(79,031)	-8%
Supplies and materials	246,975	271,005	48,544	18%	64,319	(15,775)	-25%
Utilities	171,150	215,762	67,301	31%	37,451	29,850	80%
Capital outlay	359,900	372,551	16,752	4%	38,792	(22,040)	-57%
Other charges	831,706	840,362	180,638	21%	145,206	35,432	24%
Total expenditures	16,053,073	16,769,290	3,177,350	19%	2,994,644	182,706	6%
Excess of revenues over expenditures	14,047,749	13,331,532	4,054,554		4,277,371	(222,817)	
Other financing uses:							
Transfers out	(22,048,733)	(22,048,733)	(1,999,403)	9%	(1,707,426)	(291,977)	17%
Net change in fund balance	(8,000,984)	(8,717,201)	2,055,151		2,569,945	(514,794)	
Fund balance January 1	9,061,182	9,061,182	9,061,182		9,186,891	(125,709)	
Prior year encumbrances/payables	(893,970)	(38,065)	-		-	-	
Current year encumbrances/payables	-	-	(3,999,805)		(3,890,292)	(109,513)	
Changes in accounts receivable/payable	-	-	(16,203)		4,489	(20,692)	
Fund balance March 31	\$ 166,228	\$ 305,916	\$ 7,100,325		\$ 7,871,033	\$ (770,708)	

*City of Mansfield, Ohio
Safety Services Fund Comparative Statement
For the Quarter Ended March 31, 2025*

	Budget vs Actual				Q1 2025 vs Q1 2024		
	Budgeted Amounts		Q1 Actual	% Budget	Q1 2024	Difference	% YoY
	Original	Q1					
Revenues:							
Real Estate Taxes	\$ 405,000	\$ 405,000	\$ -	0%	\$ -	\$ -	0%
Income Taxes	11,603,523	11,603,523	2,744,226	24%	2,964,209	(219,983)	-7%
Charges for services	2,540,000	2,540,000	769,351	30%	713,291	56,060	8%
Licenses, permits and fees	89,500	89,500	20,236	23%	21,050	(814)	-4%
Fines and forfeitures	22,000	22,000	4,760	22%	9,930	(5,170)	-52%
Intergovernmental	50,000	50,000	-	0%	315	(315)	-100%
Other	115,000	135,000	56,093	42%	86,462	(30,369)	-35%
Total revenues	14,825,023	14,845,023	3,594,666	24%	3,795,257	(200,591)	-5%
Expenditures:							
Personal services	17,927,857	17,927,857	3,788,342	21%	3,700,699	87,643	2%
Employee benefits	10,754,402	10,773,703	2,407,755	22%	2,087,968	319,787	15%
Contractual services	2,211,702	2,435,734	334,172	14%	311,362	22,810	7%
Supplies and materials	463,400	519,208	106,177	20%	96,613	9,564	10%
Utilities	82,500	98,138	23,981	24%	17,796	6,185	35%
Capital outlay	414,677	1,608,125	343,687	21%	50,024	293,663	587%
Other charges	339,413	339,413	82,697	24%	67,159	15,538	23%
Debt service	213,697	213,697	-	0%	-	-	0%
Total expenditures	32,407,648	33,915,875	7,086,811	21%	6,331,621	755,190	12%
Deficiency of revenues under expenditures	(17,582,625)	(19,070,852)	(3,492,145)		(2,536,364)	(955,781)	
Other financing sources (uses):							
Transfers in	18,777,884	18,777,884	1,824,655	10%	1,389,506	435,149	31%
Transfers out	(1,195,259)	(1,195,259)	(42,840)	4%	(371,739)	328,899	-88%
Total other financing sources (uses)	17,582,625	17,582,625	1,781,815	10%	1,017,767	764,048	75%
Net change in fund balance	-	(1,488,227)	(1,710,330)		(1,518,597)	(191,733)	
Fund balance January 1	1,796,085	1,796,085	1,796,085		1,504,857	291,228	
Prior year encumbrances/payables	(1,795,960)	(157,353)	-		-	-	
Current year encumbrances/payables	-	-	(2,199,421)		(3,038,927)	839,506	
Changes in accounts receivable/payable	-	-	(85,430)		13,865	(99,295)	
Fund balance December 31	\$ 125	\$ 150,505	\$ (2,199,096)		\$(3,038,802)	\$ 839,706	

*City of Mansfield, Ohio
Parks & Recreation Fund Comparative Statement
For the Quarter Ended March 31, 2025*

	Budget vs Actual				Q1 2025 vs Q1 2024		
	Budgeted Amounts		Q1 Actual	% Budget	Q1 2024	Difference	% YoY
	Original	Q1					
Revenues:							
Income Taxes	\$ 1,027,559	\$ 1,027,559	\$ 242,562	24%	\$ 262,098	\$ (19,536)	-7%
Charges for services	8,000	8,000	1,700	21%	1,700	-	0%
Other	30,000	30,000	51,328	171%	-	51,328	0%
Total revenues	1,065,559	1,065,559	295,590	28%	263,798	31,792	12%
Expenditures:							
Personal services	433,958	433,958	69,746	16%	81,825	(12,079)	-15%
Employee benefits	338,420	338,420	63,971	19%	63,013	958	2%
Contractual services	236,424	297,726	24,657	8%	72,671	(48,014)	-66%
Supplies and materials	35,750	69,154	10,112	15%	6,743	3,369	50%
Utilities	33,000	40,537	6,593	16%	6,520	73	1%
Capital outlay	171,320	215,377	71,937	33%	71,384	553	1%
Other charges	36,465	36,465	8,424	23%	6,379	2,045	32%
Total expenditures	1,285,337	1,431,637	255,440	18%	308,535	(53,095)	-17%
Excess (deficiency) of revenues over (under) expenditures	(219,778)	(366,078)	40,150		(44,737)	84,887	
Other financing sources (uses):							
Transfers in	-	-	-	0%	71,384	(71,384)	0%
Transfers out	(11,538)	(11,538)	-	0%	(7,505)	7,505	-100%
Total other financing sources (uses)	(11,538)	(11,538)	-	0%	63,879	(63,879)	-100%
Net change in fund balance	(231,316)	(377,616)	40,150		19,142	21,008	
Fund balance January 1	395,491	395,491	395,491		613,975	(218,484)	
Prior year encumbrances/payables	(106,882)	(2,442)	-		-	-	
Current year encumbrances/payables	-	-	(217,565)		(524,877)	307,312	
Changes in accounts receivable/payable	-	-	(1,081)		208	(1,289)	
Fund balance December 31	\$ 57,293	\$ 15,433	\$ 216,995		\$ 108,448	\$ 108,547	

*City of Mansfield, Ohio
Street Lighting Fund Comparative Statement
For the Quarter Ended March 31, 2025*

	Budget vs Actual				Q1 2025 vs Q1 2024		
	Budgeted Amounts		Q1 Actual	% Budget	Q1 2024	Difference	% YoY
	Original	Q1					
Revenues:							
Income Taxes	\$ 373,811	\$ 373,811	\$ 88,204	24%	\$ 95,308	\$ (7,104)	-7%
Expenditures:							
Contractual services	15,000	27,000	9,860	37%	-	9,860	0%
Utilities	610,000	639,767	127,770	20%	143,536	(15,766)	-11%
Capital outlay	3,000	3,000	-	0%	-	-	0%
Other charges	13,083	13,083	3,063	23%	2,320	743	32%
Total expenditures	641,083	682,850	140,693	21%	145,856	(5,163)	-4%
Deficiency of revenues under expenditures	(267,272)	(309,039)	(52,489)		(50,548)	(1,941)	
Other financing sources:							
Transfers in	267,272	267,272	10,722	4%	-	10,722	0%
Net change in fund balance	-	(41,767)	(41,767)		(50,548)	8,781	
Fund balance January 1	41,767	41,767	41,767		51,310	(9,543)	
Prior year encumbrances/payables	(41,767)	-	-		-	-	
Current year encumbrances/payables	-	-	(443,857)		(447,416)	3,559	
Fund balance December 31	\$ -	\$ -	\$ (443,857)		\$ (446,654)	\$ 2,797	

*City of Mansfield, Ohio
Demolition Fund Comparative Statement
For the Quarter Ended March 31, 2025*

	Budget vs Actual				Q1 2025 vs Q1 2024		
	Budgeted Amounts		Q1 Actual	% Budget	Q1 2024	Difference	% YoY
	Original	Q1					
Revenues:							
Income Taxes	\$ 934,160	\$ 934,160	\$ 220,746	24%	\$ 238,271	\$ (17,525)	-7%
Expenditures:							
Personal services	61,710	61,710	2,206	4%	3,498	(1,292)	-37%
Employee benefits	40,347	40,347	1,466	4%	2,361	(895)	-38%
Contractual services	2,108,236	2,301,744	118,388	5%	640,265	(521,877)	-82%
Supplies and materials	2,000	2,000	-	0%	-	-	0%
Other charges	32,696	32,696	7,658	23%	5,799	1,859	32%
Total expenditures	2,244,989	2,438,497	129,718	5%	651,923	(522,205)	-80%
Net change in fund balance	(1,310,829)	(1,504,337)	91,028		(413,652)	504,680	
Fund balance January 1	1,516,317	1,516,317	1,516,317		2,259,702	(743,385)	
Prior year encumbrances/payables	(203,298)	-	-		-	-	
Current year encumbrances/payables	-	-	(127,891)		(651,923)	524,032	
Fund balance December 31	\$ 2,190	\$ 11,980	\$ 1,479,454		\$ 1,194,127	\$ 285,327	

*City of Mansfield, Ohio
Street Resurfacing Fund Comparative Statement
For the Quarter Ended March 31, 2025*

	Budget vs Actual				Q1 2025 vs Q1 2024		
	Budgeted Amounts		Q1 Actual	% Budget	Q1 2024	Difference	% YoY
	Original	Q1					
Revenues:							
Income Taxes	\$ 4,671,619	\$ 4,671,619	\$ 1,102,731	24%	\$ 1,191,515	\$ (88,784)	-7%
Expenditures:							
Contractual services	6,299,500	6,362,521	222	0%	57,357	(57,135)	-100%
Supplies and materials	26,000	26,000	3,068	12%	3,119	(51)	-2%
Other charges	163,507	163,507	38,291	23%	28,996	9,295	32%
Total expenditures	6,489,007	6,552,028	41,581	1%	89,472	(47,891)	-54%
Net change in fund balance	(1,817,388)	(1,880,409)	1,061,150		1,102,043	(40,893)	
Fund balance January 1	2,310,538	2,310,538	2,310,538		1,686,982	623,556	
Prior year encumbrances/payables	(71,839)	-	-		-	-	
Current year encumbrances/payables	-	-	(5,537,511)		(4,106,753)	(1,430,758)	
Fund balance December 31	\$ 421,311	\$ 430,129	\$ (2,165,823)		\$ (1,317,728)	\$ (848,095)	

City of Mansfield, Ohio
Water Main Replacement Fund Comparative Statement
For the Quarter Ended March 31, 2025

	Budget vs Actual				Q1 2025 vs Q1 2024		
	Budgeted Amounts		Q1 Actual	% Budget	Q1 2024	Difference	% YoY
	Original	Q1					
Revenues:							
Income Taxes	\$ 3,310,216	\$ 3,310,216	\$ 733,001	22%	\$ -	\$ 733,001	0%
Expenditures:							
Contractual services	1,500	1,500	-	0%	-	-	0%
Capital outlay	3,192,858	3,192,858	-	0%	-	-	0%
Other charges	115,858	115,858	-	0%	-	-	0%
Total expenditures	3,310,216	3,310,216	-	0%	-	-	0%
Net change in fund balance	-	-	733,001		-	733,001	
Fund balance January 1	-	-	-		-	-	
Fund balance December 31	\$ -	\$ -	\$ 733,001		\$ -	\$ 733,001	

*City of Mansfield, Ohio
Water Fund Comparative Statement
For the Quarter Ended March 31, 2025*

	Budget vs Actual				Q1 2025 vs Q1 2024		
	Budgeted Amounts		Q1 Actual	% Budget	Q1 2024	Difference	% YoY
	Original	Q1 Amended					
Revenues:							
Charges for services	\$ 16,474,900	\$ 16,474,900	\$ 3,795,774	23%	\$ 3,903,227	\$ (107,453)	-3%
Other	81,245	81,245	1,245	0%	-	1,245	0%
Total revenues	16,556,145	16,556,145	3,797,019	23%	3,903,227	(106,208)	-3%
Expenses:							
Personal services	3,311,941	3,311,941	625,645	19%	576,881	48,764	8%
Employee benefits	1,946,173	1,947,084	390,608	20%	320,053	70,555	22%
Contractual services	5,204,577	6,126,929	868,711	14%	633,800	234,911	37%
Supplies and materials	2,043,570	2,287,862	514,353	22%	454,433	59,920	13%
Utilities	680,000	802,064	198,783	25%	143,457	55,326	39%
Capital outlay	3,682,071	7,091,147	218,707	3%	315,428	(96,721)	-31%
Other charges	99,000	117,992	13,295	11%	12,866	429	3%
Debt service	2,245,162	2,245,162	-	0%	5,000	(5,000)	-100%
Total expenses	19,212,494	23,930,181	2,830,102	12%	2,461,918	368,184	15%
Excess (deficiency) of revenues over (under)	(2,656,349)	(7,374,036)	966,917		1,441,309	(474,392)	
Other financing uses:							
Transfers out	(81,124)	(81,124)	-	0%	(48,736)	48,736	-100%
Net change in fund equity	(2,737,473)	(7,455,160)	966,917		1,392,573	(425,656)	
Fund equity January 1	8,994,554	8,994,554	8,994,554		5,963,204	3,031,350	
Prior year encumbrances/payables	(5,174,014)	(17,665)	-		-	-	
Current year encumbrances/payables	-	-	(9,177,392)		(3,606,938)	(5,570,454)	
Changes in accounts receivable/payable	-	-	(9,483)		(55,800)	46,317	
Fund balance December 31	<u>\$ 1,083,067</u>	<u>\$ 1,521,729</u>	<u>\$ 774,596</u>		<u>\$ 3,693,039</u>	<u>\$ (2,918,443)</u>	

City of Mansfield, Ohio
Sewer Fund Comparative Statement
For the Quarter Ended March 31, 2025

	Budget vs Actual				Q1 2025 vs Q1 2024		
	Budgeted Amounts		Q1 Actual	% Budget	Q1 2024	Difference	% YoY
	Original	Q1 Amended					
Revenues:							
Charges for services	\$ 14,590,000	\$ 14,590,000	\$ 3,440,962	24%	\$ 3,692,920	\$ (251,958)	-7%
Other	-	-	4,199	0%	-	4,199	0%
Total revenues	14,590,000	14,590,000	3,445,161	24%	3,692,920	(247,759)	-7%
Expenses:							
Personal services	2,990,251	2,990,251	493,137	16%	540,435	(47,298)	-9%
Employee benefits	1,792,949	1,792,949	325,851	18%	322,088	3,763	1%
Contractual services	5,520,942	6,492,685	870,169	13%	916,874	(46,705)	-5%
Supplies and materials	1,078,625	1,191,226	223,151	19%	223,795	(644)	0%
Utilities	720,000	1,021,482	153,741	15%	153,447	294	0%
Capital outlay	2,410,000	2,786,480	287,175	10%	353,341	(66,166)	-19%
Other charges	45,500	53,000	2,553	5%	3,633	(1,080)	-30%
Debt service	1,850,942	1,850,942	-	0%	-	-	0%
Total expenses	16,409,209	18,179,015	2,355,777	13%	2,513,613	(157,836)	-6%
Deficiency of revenues under expenses	(1,819,209)	(3,589,015)	1,089,384		1,179,307	(89,923)	
Other financing uses:							
Transfers out	(77,006)	(77,006)	-	0%	(44,660)	44,660	-100%
Net change in fund equity	(1,896,215)	(3,666,021)	1,089,384		1,134,647	(45,263)	
Fund equity January 1	5,180,258	5,180,258	5,180,258		6,707,290	(1,527,032)	
Prior year encumbrances/payables	(2,013,579)	(10,546)	-		-	-	
Current year encumbrances/payables	-	-	(4,176,040)		(5,434,457)	1,258,417	
Changes in accounts receivable/payable	-	-	6,553		5,666	887	
Fund balance December 31	\$ 1,270,464	\$ 1,503,691	\$ 2,100,155		\$ 2,413,146	\$ (312,991)	

*City of Mansfield, Ohio
Airport Fund Comparative Statement
For the Quarter Ended March 31, 2025*

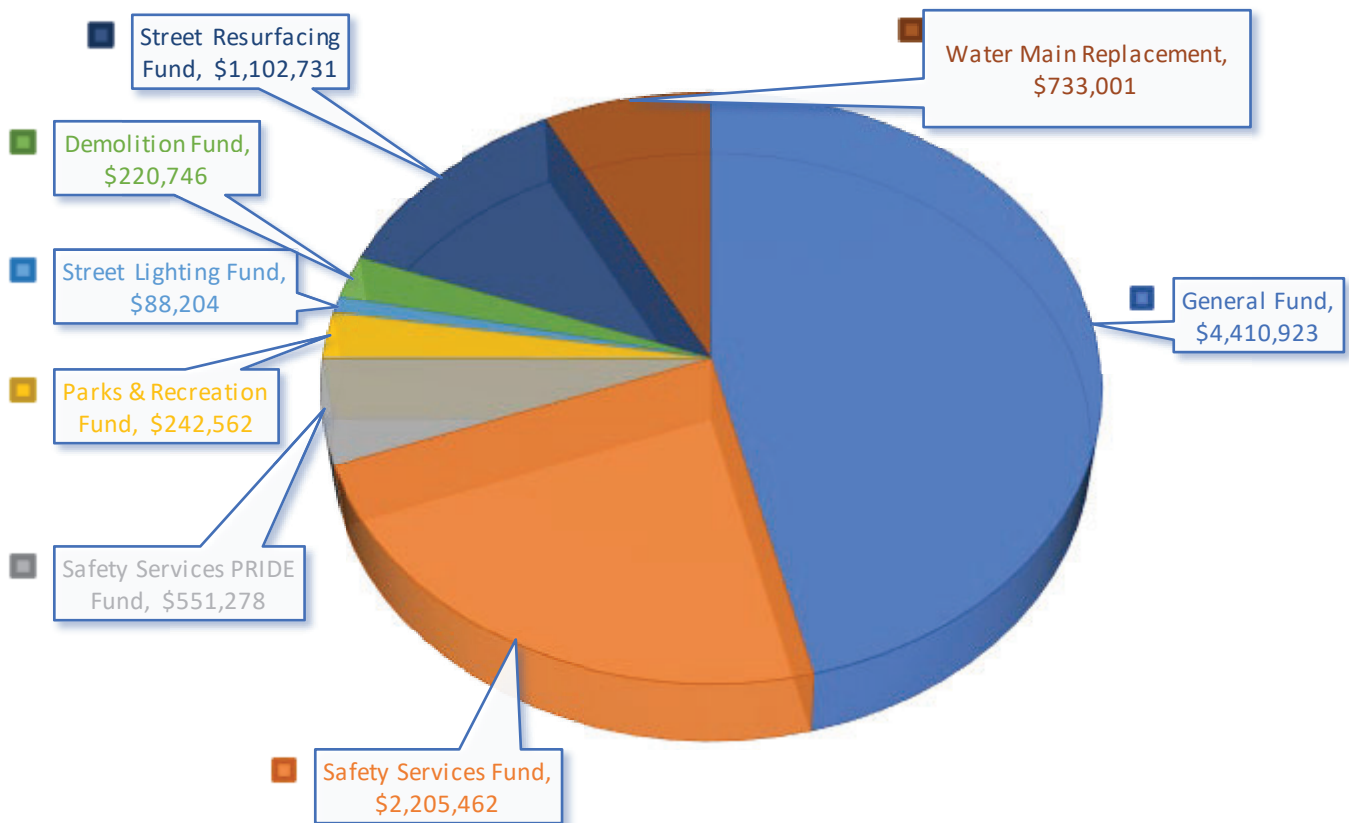
	Budget vs Actual				Q1 2025 vs Q1 2024		
	Budgeted Amounts		Q1 Actual	% Budget	Q1 2024	Difference	% YoY
	Original	Q1					
Revenues:							
Charges for services	\$ 158,950	\$ 158,950	\$ 21,034	13%	\$ 19,017	\$ 2,017	11%
Other	100	100	115	0%	-	115	0%
Total revenues	159,050	159,050	21,149	13%	19,017	2,132	11%
Expenses:							
Personal services	330,852	330,852	74,167	22%	65,916	8,251	13%
Employee benefits	202,954	202,954	46,910	23%	40,766	6,144	15%
Contractual services	458,441	501,247	61,930	12%	59,407	2,523	4%
Supplies and materials	107,700	115,543	20,935	18%	21,302	(367)	-2%
Utilities	57,000	65,553	16,450	25%	12,396	4,054	33%
Capital outlay	15,000	15,000	-	0%	144,700	(144,700)	-100%
Other charges	5,600	5,600	2,677	48%	-	2,677	0%
Debt service	127,990	127,990	-	0%	-	-	0%
Total expenses	1,305,537	1,364,739	223,069	16%	344,487	(121,418)	-35%
Deficiency of revenues under expenses	(1,146,487)	(1,205,689)	(201,920)		(325,470)	123,550	
Other financing sources (uses):							
Sale of Assets	-	-	-	0%	69,970	(69,970)	-100%
Transfers in	1,975,082	1,975,082	29,536	1%	15,000	14,536	97%
Transfers out	(828,595)	(828,595)	-	0%	(2,498)	2,498	-100%
Total other financing sources (uses)	1,146,487	1,146,487	29,536	3%	82,472	(52,936)	-64%
Net change in fund equity	-	(59,202)	(172,384)		(242,998)	70,614	
Fund equity January 1	96,042	96,042	96,042		318,261	(222,219)	
Prior year encumbrances/payables	(95,992)	(2,176)	-		-	-	
Current year encumbrances/payables	-	-	(326,721)		(382,618)	55,897	
Changes in accounts receivable/payable	-	-	76,392		14,507	61,885	
Fund balance December 31	\$ 50	\$ 34,664	\$ (326,671)		\$ (292,848)	\$ (33,823)	

Income Tax Revenue

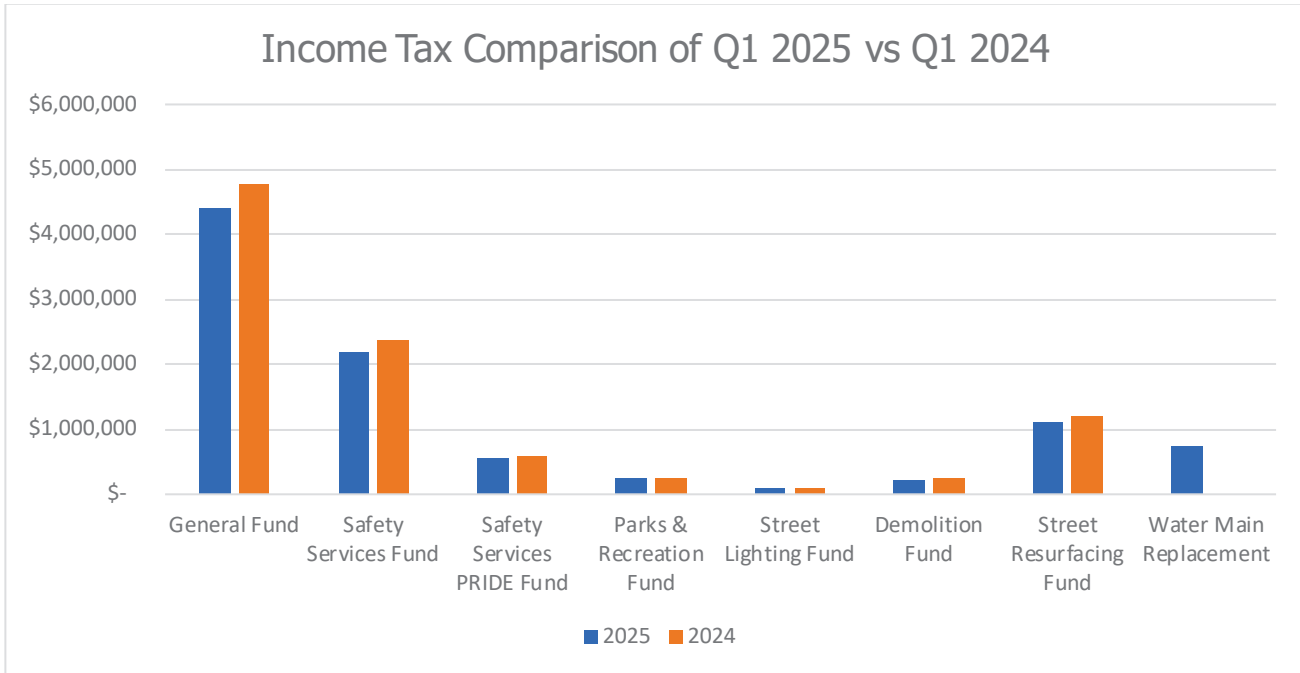
In 2024, voters of Mansfield approved a four-year quarter percent income tax specifically for the replacement of the city's aging water lines, effectively raising the local income tax rate from 2.0% to 2.25% on all earned income for those working or living in the city. The first 1.00% of income tax revenues is a permanent levy deposited in the General Fund. An additional 0.25% street resurfacing levy is deposited in the Street Resurfacing Fund and is scheduled to expire on June 30, 2025. An additional 0.50% safety levy is deposited in the Safety Services Fund and is scheduled to expire on December 31, 2027. An additional 0.25% PRIDE levy is deposited in the following four funds: Parks and Recreation (22%), Street Lighting (8%), Demolition (20%), and Safety Services PRIDE (50%). The PRIDE levy is scheduled to expire on December 31, 2025.

As of March 31, 2025, the City collected \$9,554,909 in total income tax revenue.

INCOME TAX REVENUE AS OF 3.31.25



The year over year comparison is shown below. As of the first quarter, total collections without regard to the new tax are 7.5% less than 2024.

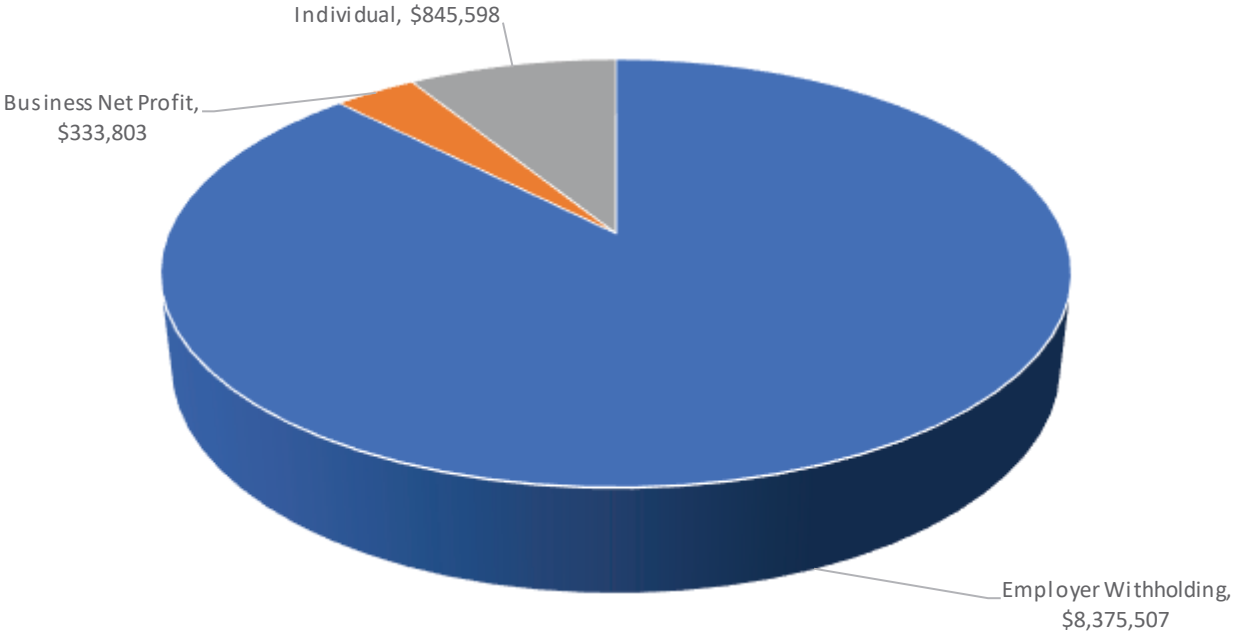


Income Tax Revenue Comparison by Fund 2025 vs. 2024

<u>Fund</u>	<u>2025 Collections as of 3.31.25</u>	<u>2024 Collections as of 3.31.24</u>	<u>Increase/(Decrease)</u>
General Fund	\$ 4,410,923	\$ 4,766,060	\$ (355,137)
Safety Services Fund	\$ 2,205,462	\$ 2,383,031	\$ (177,568)
Safety Services PRIDE Fund	\$ 551,278	\$ 595,676	\$ (44,398)
Parks & Recreation Fund	\$ 242,562	\$ 262,098	\$ (19,535)
Street Lighting Fund	\$ 88,204	\$ 95,308	\$ (7,104)
Demolition Fund	\$ 220,746	\$ 238,271	\$ (17,525)
Street Resurfacing Fund	\$ 1,102,731	\$ 1,191,515	\$ (88,784)
Water Main Replacement	\$ 733,001		
TOTAL	\$ 9,554,909	\$ 9,531,959	\$ (710,051)

The numbers shown above represent gross collections. Income tax refunds are reported as expenses and apportioned to the funds receiving the tax revenue. Total refunds for the first quarter of 2025 are \$306,325. This amount is 22% of what was budgeted and 32% higher than the 2024 level which was \$231,968.

Income Tax Collections by Category as of 3.31.25



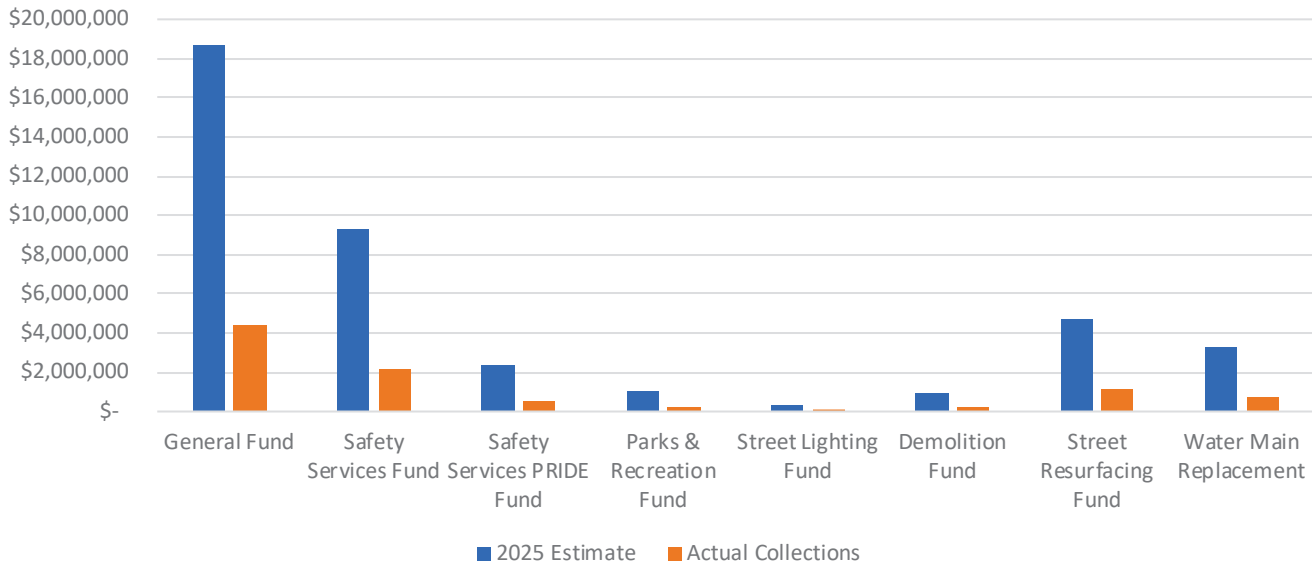
While the pie graph above shows current collections by category, the chart below compares the collections within these categories to the same time last year. The increase in withholding and individual levels is largely due to the new water main tax. The business net profit decrease is an ongoing result of the change in state statute that now allows businesses to carry forward losses without the restrictions we once had in place that acted as a throttle to slow the hit we took at the local level.

Income Tax Revenue Comparison by Type for 2025 vs 2024

	Collections as of 3.31.25	Collections as of 3.31.24	Increase/(Decrease)
Employer Withholding	\$ 8,375,507	\$ 7,565,310	\$ 810,197
Business Net Profit	\$ 333,803	\$ 1,203,554	\$ (869,750)
Individual	\$ 845,598	\$ 763,095	\$ 82,503
TOTAL	\$ 9,554,909	\$ 9,531,959	\$ 22,949

The following charts compare the income tax receipts for the first quarter to the budgeted levels. While collections without regard to the new water main tax are below last year's levels, they are also less than the expected level for this time period.

Estimated Income Tax vs Actual Collections as 3.31.25



Estimated Income Tax Revenue vs Actual Collections by Fund as of 3.31.25

<u>Fund</u>	<u>2025 Estimated Income Tax Revenue</u>	<u>Income Tax Collections as of 3.31.25</u>	<u>Percentage Received</u>
General Fund	\$ 18,686,469	\$ 4,410,923	24%
Safety Services Fund	\$ 9,343,237	\$ 2,205,462	24%
Safety Services PRIDE Fund	\$ 2,335,395	\$ 551,278	24%
Parks & Recreation Fund	\$ 1,027,559	\$ 242,562	24%
Street Lighting Fund	\$ 373,811	\$ 88,204	24%
Demolition Fund	\$ 934,160	\$ 220,746	24%
Street Resurfacing Fund	\$ 4,671,619	\$ 1,102,731	24%
Water Main Replacement	\$ 3,310,216	\$ 733,001	22%
TOTAL	\$ 40,682,466	\$ 9,554,909	23%

The current policy on estimating revenue states, "It is not prudent to allocate income tax revenue that exceeds the average income tax revenue for the previous five years to ongoing programs." Since the five-year lookback includes the unprecedented shortfalls of the COVID-19 pandemic, we used instead a three-year history for greater relevance.

Cash and Investment Analysis

The City consolidates monies in order to invest idle funds while balancing cash flow needs. We maintain an account at Park National Bank for our immediate needs and invest the remaining funds according to the Investment Policy and under the guidance of Meeder Public Funds investment advisors.

Consolidated Investment Portfolio

Cash	\$	162,320	As the Fed Funds rate continues to decline, the rates at STAR Ohio follow suit. In this climate, it's in our best interest to keep maturities as far in the future as possible to capture the highest rate of return on our investments. The Water Bond investment account will move to zero this year as the final phase of the Water Treatment Plant improvements nears completion.
Investments			
PFX	\$	822,414	
STAR Ohio - General	\$	6,211,667	
STAR Ohio - Water	\$	5,596,243	
Meeder - General	\$	50,707,127	
Meeder - Water Bonds	\$	980,856	
Subtotal Investments	\$	<u>64,318,307</u>	
Grand Total		<u>\$ 64,480,628</u>	

The current investment statements for the General account and the Water Bond account from Meeder Public Funds follow.

PORTFOLIO SUMMARY

As of March 31, 2025



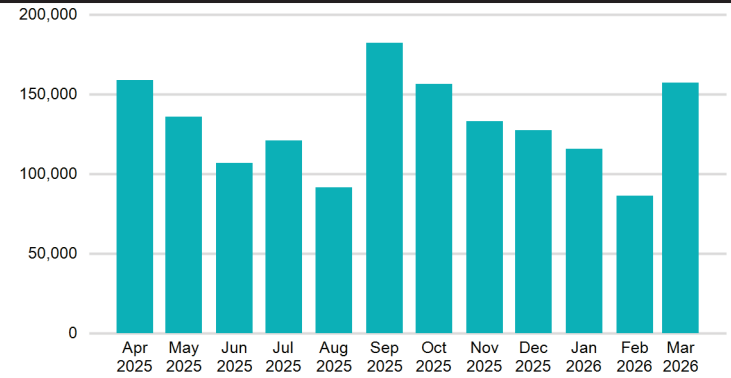
MONTHLY RECONCILIATION

Beginning Book Value	50,524,734.64
Contributions	
Withdrawals	
Prior Month Management Fees	(3,380.30)
Prior Month Custodian Fees	(423.00)
Realized Gains/Losses	16,367.19
Amortization/Accretion	(1,019.61)
Purchased Interest	(295.65)
Gross Interest Earnings	171,144.00
Ending Book Value	50,707,127.27

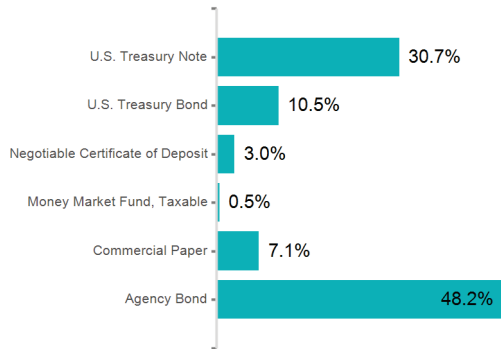
PORTFOLIO CHARACTERISTICS

Portfolio Yield to Maturity	3.58%
Portfolio Effective Duration	2.29 yrs
Weighted Average Maturity	2.43 yrs

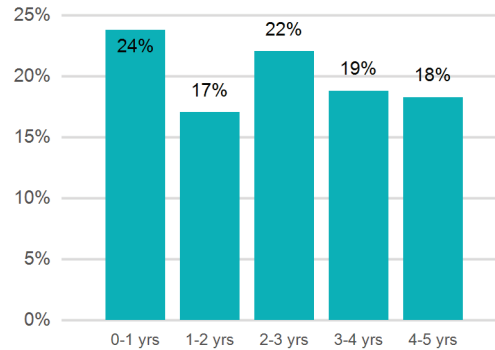
PROJECTED MONTHLY INCOME SCHEDULE



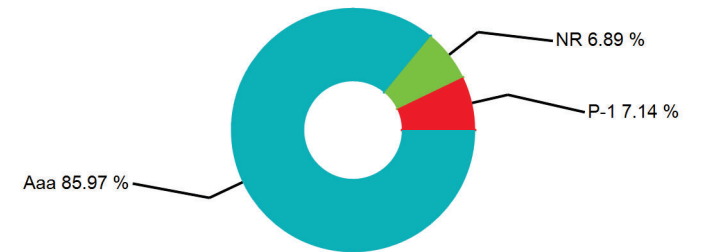
SECTOR ALLOCATION



MATURITY DISTRIBUTION



CREDIT QUALITY



PORTFOLIO SUMMARY

As of March 31, 2025



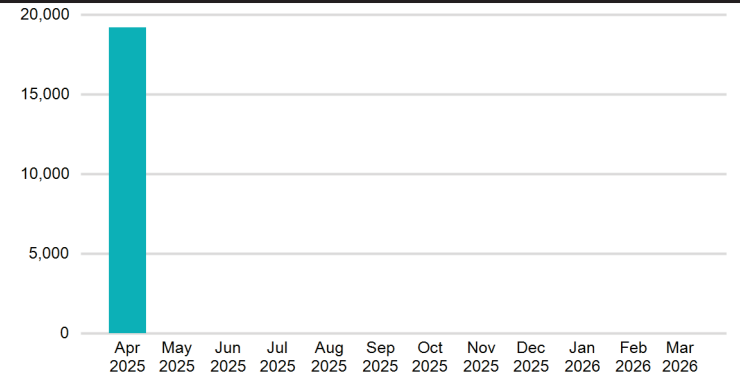
MONTHLY RECONCILIATION

Beginning Book Value	2,322,201.24
Contributions	
Withdrawals	(1,358,806.81)
Prior Month Management Fees	(98.00)
Prior Month Custodian Fees	(19.60)
Realized Gains/Losses	17,436.90
Gross Interest Earnings	142.44
Ending Book Value	980,856.17

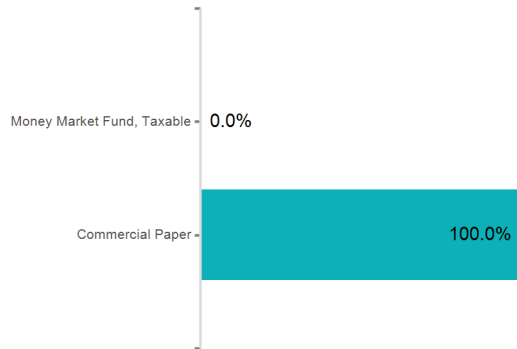
PORTFOLIO CHARACTERISTICS

Portfolio Yield to Maturity	4.61%
Portfolio Effective Duration	0.06 yrs
Weighted Average Maturity	0.06 yrs

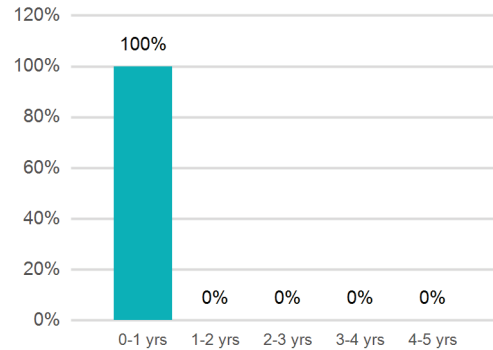
PROJECTED MONTHLY INCOME SCHEDULE



SECTOR ALLOCATION



MATURITY DISTRIBUTION



CREDIT QUALITY

